## **B.B.A**

- Crafts graduates with well-developed business insights, critical thinking and decisionmaking skills.
- Emphasizes on the development of real-world business skills giving students the confidence, knowledge and expertise to excel in a global setting.
- Building a strong foundation for future entrepreneurs & business leaders through crystal clear understanding of human resources, finance, marketing and other core fundamentals.

Semester 1	Semester2	Semester 3
1. English	1. English	1. English
2.Telugu/Sanskrit/Hindi/French	2.Telugu/Sanskrit/Hindi/French	2.Telugu/Sanskrit/Hindi/French
3. Environmental Science	3. Basic Computer Skills	3.a) Personality Development –I
		b)Advanced Computers
4. Principles of Management	4. Organisational Behaviour	4. Basic Quality Management
		Business Policy & Strategy
5.Basics of Marketing	5.Business Statistics	5.Human Resource Management
6.Business Economics	6.Financial Accounting	6.Information Technology for
		Business
		7. Financial Management

**Subjects** 

Semester 4	Semester 5	Semester 6
1. English	1. English	1. English
2.Telugu/Sanskrit/Hindi/French	2.Telugu/Sanskrit/Hindi/French	2. Telugu/Sanskrit/Hindi/French
3.a)Business Correspondence	3. Mobile Commerce	3.a) Banking (F)
and Communication		b) Buyer Behaviour (M)
b) Personality Development -		c) Leadership and Change
II		Management (HR)
4. a) Start Up Management	4.a) Financial Markets and	4. a) Risk Analysis And
b) Business Intelligence &	Services (F)	Management (F) b) Advertising
Data Visualization	b) Brand Management (M)	and Sales Promotion (M) c)
	c) Organization Development	Talent and Knowledge
	(HR)	Management (HR)
5. Business Law and Ethics	5. a) Analysis of Investment in	5.a) International Finance (F) b)
	Financial Assets (F)	Rural Marketing (M)
	b) Retail Management (M)	c) Employees Relations (HR)
	c) Performance Appraisal and	
	Counseling (HR)	
6. Market Research	6. a) Insurance Services (F)	6. Project Report & Viva-Voce
	b) Customer Relationship	
	Management (M)	
	c) Compensation Management	
	(HR)	
7. Management Science		